



NADA University equips dealers and their staffs to get results—with the right knowledge, coaching, and resources to develop skills and confidence. Four robust “centers of excellence”—Academy, Learning Hub, 20 Group, and Resource Toolbox—make NADA U every dealership’s source for profit-building tools and training.

For more on **Parts Management** and other helpful information to improve your parts department profitability, go to www.NADAuniversity.com. Sign in (or enroll if you’re not a NADA or ATD dealer member) for access to the following programs and resources on this topic:



Unlock Frozen Capital with your DMS Summary Report, featuring instructor Christopher Bavis—the webinar shown in the video—can be viewed in its entirety on NADA U! Watch it to get a handle on initiating your SOP process and decreasing obsolescence. NADAvt subscribers who sign in to NADA.U will find the webinar activated in “Learning Hub,” “Parts”; others should simply click to purchase.



Fixed Operations Parts, led by instructor Christopher Bavis, is taught in week 2 of 6 in the Academy program. [Listen](#) to what our Academy students have to say about this “training camp for success” and then let us tell you more about how the program can meet your needs. Sign in to NADA.U and select “Academy” to complete the online request for more information.



Top 5 Ideas for Managing the Parts Department Inventory is one of the useful **Driven** management guides that can help you reach your market potential. **Driven** guides are complimentary for NADA and ATD members; others may purchase guides for a nominal charge. Sign in to NADA.U; select “Resource Toolbox” for access to **Driven**, **NADAPerks**, and other valuable industry information, including the latest **NADA DATA** report.



NADA and ATD Convention Workshops that address parts operations, and proven online training offered by NADA U Partner Jeff Sacks, will help you fine-tune parts operations. Sign in to NADA.U, select “Learning Hub,” and then browse the “Parts” training. You can purchase any or all of these in the NADA U Store!



Comprehensive Financial Composite Reports, proven best ideas, and the experience of other successful dealers—NADA 20 Groups drive parts profitability. [Hear](#) how to unlock the power of NADA 20 Group and let us tell you more about a group that could work for you. Sign in to NADA.U and select “20 Group” to complete the online request for more information.

Please feel free to explore NADA University and all it can offer you! Don’t hesitate to call or email us with any questions you may have—we are here to help you.