



**NADA University** equips dealers and their staffs to get results –with the right knowledge, coaching, and resources to develop skills and confidence. Four robust “centers of excellence”—Academy, Learning Hub, 20 Group, and Resource Toolbox—make NADA U every dealership’s source for profit-building tools and training.

For help with the **Risk-Based Pricing Rule** and other legal compliance issues, go to [www.NADAuniversity.com](http://www.NADAuniversity.com) and sign in (or enroll if you’re not a NADA or ATD dealer member) for access to the following programs and resources:



**A Dealer Guide to the Risk-Based Pricing Rule** explains the application of the rule to franchised car and truck dealers engaged in three-party financing transactions. The guide focuses primarily on the Credit Score Disclosure Exception Notice. Sign in to [NADA U](http://NADA.U); select “Resource Toolbox,” then “*Driven*,” and then “Legal/Regulatory.” That’s where you’ll find this management guide, *A Dealer Guide to the FTC Privacy Rule and the Model Privacy Notice*, and other publications covering compliance issues. *Driven* guides are complimentary for NADA and ATD members; others may purchase each guide for a nominal charge.



**“The New Risk-Based Pricing Rule,”** a webinar presented by NADA with speakers from the Federal Reserve Board and the Federal Trade Commission, describes the rule and your responsibilities under it. Sign in to [NADA U](http://NADA.U), select “Learning Hub,” then “Legal/Regulatory” to browse archived webinars and workshops on compliance issues. Click to purchase in the [NADA U Store](http://NADA.U) by clicking “Products,” then “Webinars & Seminars.”



**Online compliance-related training** is in [NADA U](http://NADA.U)’s Learning Hub, under Legal/Regulatory. Four online courses—“The Buck Stops Here,” “Complying with the HAPs Rule,” “Dealership Safety and OSHA Compliance,” and “Red Flags: Stopping Identity Thieves Before They Strike”—are offered free of charge to NADA and ATD members! Browse workshops and archived webinars for information you can use. Click to purchase in the [NADA U Store](http://NADA.U).



**Compliance issues**—including financial, service, F&I and franchise law—are covered in most weeks of Dealer Academy. [Listen](#) to what our Academy students have to say and then let us tell you how the program can meet your needs. Sign in to [NADA U](http://NADA.U), and select “Academy” for an introduction to this “training camp for success.” While you’re there, fill out the form for more information about the Academy programs.



**MarketINSIGHT mini-webinars and NADAPerks monthly tools and tips** often deal with compliance issues. Sign in to [NADA U](http://NADA.U), and select Resource Toolbox to find archived **MarketINSIGHT** monthly mini-webinars—complimentary to all—and **NADAPerks** exclusively for NADA members.

Please feel free to explore NADA University and all it can offer you! Don’t hesitate to call or email us with any questions you may have—we are here to help you.