



NADA University equips dealers and their staffs to get results—with the right knowledge, coaching, and resources to develop skills and confidence. Four robust “centers of excellence”—Academy, Learning Hub, 20 Group, and Resource Toolbox—make NADA U every dealership’s source for profit-building tools and training.

For help with the **New Model Privacy Notice** and other legal compliance issues, go to www.NADAuniversity.com and sign in (or enroll if you’re not a NADA or ATD dealer member) for access to the following programs and resources:



A Dealer Guide to the FTC Privacy Rule and the Model Privacy Notice explains the Privacy Rule and gives detailed instructions on completing the Model Privacy Notice. Sign in to [NADA U](http://NADA.U); select “Resource Toolbox,” then “Driven,” and then “Legal/Regulatory.” That’s where you’ll find this management guide, *A Dealer Guide to the Risk-Based Pricing Rule*, and other publications covering compliance issues. *Driven* guides are complimentary for NADA and ATD members; others may purchase each guide for a nominal charge.



“Transitioning to the New Model Privacy Notice” a webinar presented by NADA with FTC speakers, tells you how and why to adopt the new notice. Sign in to [NADA U](http://NADA.U), select “Learning Hub,” then “Legal/Regulatory” to browse archived webinars and workshops on compliance issues. Click to purchase in the [NADA U Store](http://NADA.U.Store) by clicking “Products,” then “Webinars & Seminars.”



Online compliance-related training is in [NADA U](http://NADA.U) in the Learning Hub, under Legal/Regulatory. Four online courses—“The Buck Stops Here,” “Complying with the HAPs Rule,” “Dealership Safety and OSHA Compliance,” and “Red Flags: Stopping Identity Thieves Before They Strike”—are offered free of charge to NADA and ATD members! Others may purchase individual online courses in the [NADA U Store](http://NADA.U.Store).



Compliance issues—including financial, service, F&I and franchise law—are covered in most weeks of Dealer Academy. [Listen](#) to what our Academy students have to say and then let us tell you how the program can meet your needs. Sign in to [NADA U](http://NADA.U), and select “Academy” for an introduction to this “training camp for success.” While you’re there, fill out the form for more information about the Academy programs.



Many NADAPerks monthly tools and tips deal with compliance and related issues—check out information on retirement (Dec. and Aug. 2010), Red Flags (May 2010), and Grassroots Tips for Engaging with Members of Congress (Sept. 2009). Sign in to [NADA U](http://NADA.U), and select Resource Toolbox to find archived NADAPerks complimentary for NADA members.



MarketINSIGHT mini-webinars feature industry experts covering the latest issues and trends—including the EPA Rules for Body Shops (Dec. 2010), Federal Health Reform (May ’10) and the new NAAA Arbitration Policy (Jan. 2010). Keep checking back for more mini-webinars of interest! Sign in to [NADA U](http://NADA.U) and select Resource Toolbox for archives of our complimentary monthly mini-webinars.

Please feel free to explore NADA University and all it can offer you! Don’t hesitate to call or email us with any questions you may have—we are here to help you.